

FUTUREC STATE

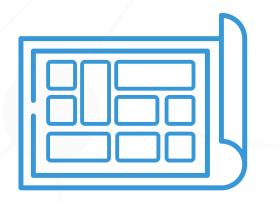
POST SHOW REPORT

Promotion and Organization

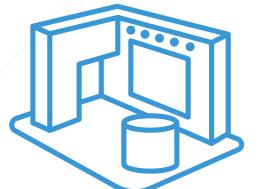




The 22nd edition of Futurecom, which took place in São Paulo from October 18 to 20 this year, presented the main trends for digital transformation, integration ecosystems, connectivity and content on telecommunications, financial services, and technological demands for public administration and the judicial system.



25,000m² exhibition area



250 brands







21 keynote

+800

keynote speakers speakers



4.000

congress attendees



200h of content















KETYNOTES

SPEAKERS



AUDITORIUMS





SPEAKERS



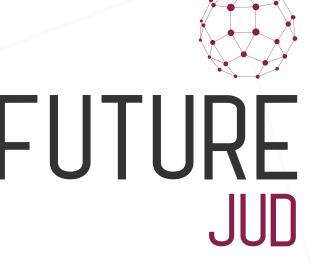
AUDITORIUM





AUDITORIUM

SPEAKERS





SPEAKERS

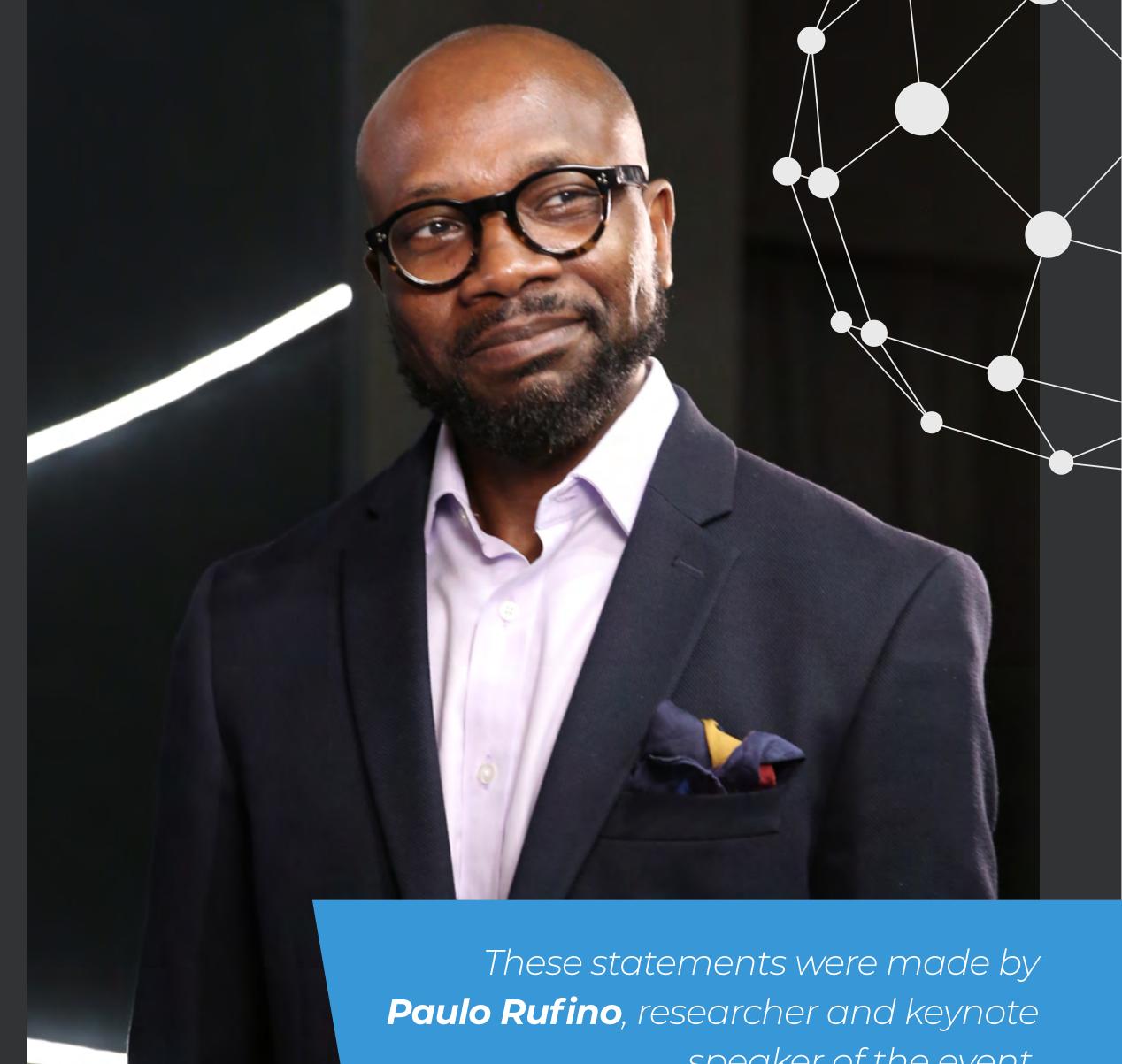


AUDITORIUM



FUTURECOM PRESENTED THE BENEFITS THAT 5G WILL BRING TO THE COUNTRY AND ALSO OPENS DEBATES ON 6G

The 22nd edition of Futurecom showed that 2030 is the year foreseen for the world to witness the consolidation of the fifth industrial revolution, which will be boosted by all the possibilities of the applications developed around the 5G and 6G mobile networks.



speaker of the event. These discussions will deepen in the next edition of Futurecom.

PROFESSIONAL CONTENT ATTRACTIONS

STARTUP FUTURE FUE-CH

In this track, talks from companies, use cases, and pitches from startups that have at their core technologies that are already shaping our present were presented.

Main topics:

Intelligence | Information Security | Blockchain | Cloud





Here, digital transformation was presented through the key changes needed and the relationships between Telecom and IT and the verticals to solve current issues and move forward to build the future with more complex ecosystems and greater efficiency.

Main topics:

Agribusiness | Industry | Retail



5 CONNECTIVITY AND BEYOND

It was the space for operators, where solutions were presented in addition to connectivity, with use cases in various industries, with new revenues and markets.

PROFESSIONAL CONTENT ATTRACTIONS

MEETUPS

Rooms dedicated to discussions and debates between government leaders, corporates, associations and strategic sponsors of the sector.

4(0)RP **FUTUREC** M

4CORP brings together corporate leaders from different sectors of the economy from all over Brazil. Promoted by Futurecom, 4CORP provides unparalleled experiences for its members, fostering networking in person and virtually.

PREMIUM LUNCH

A VIP lunch space for ICT leaders, industry authorities and 4CORP guests.





This arena approach corporate digital transformation, case studies and discussions about traditional business disruption and how to implement this effectively.

Main topics: Artificial Intelligence | Information Security | Cloud | Corporate Entrepreneurship | Innovation







30,000 visitors

70%
HAVE A HIGH-LEVEL POSITION

73%

OF VISITOR

OF VISITORS ARE
PURCHASING
DECISION MAKERS
OR INFLUENCERS

COMPANY SIZE

58,35% LARGE

24,91%MEDIUM

12,85%SMALL/
MICRO-ENTERPRISE

3,88% STARTUP



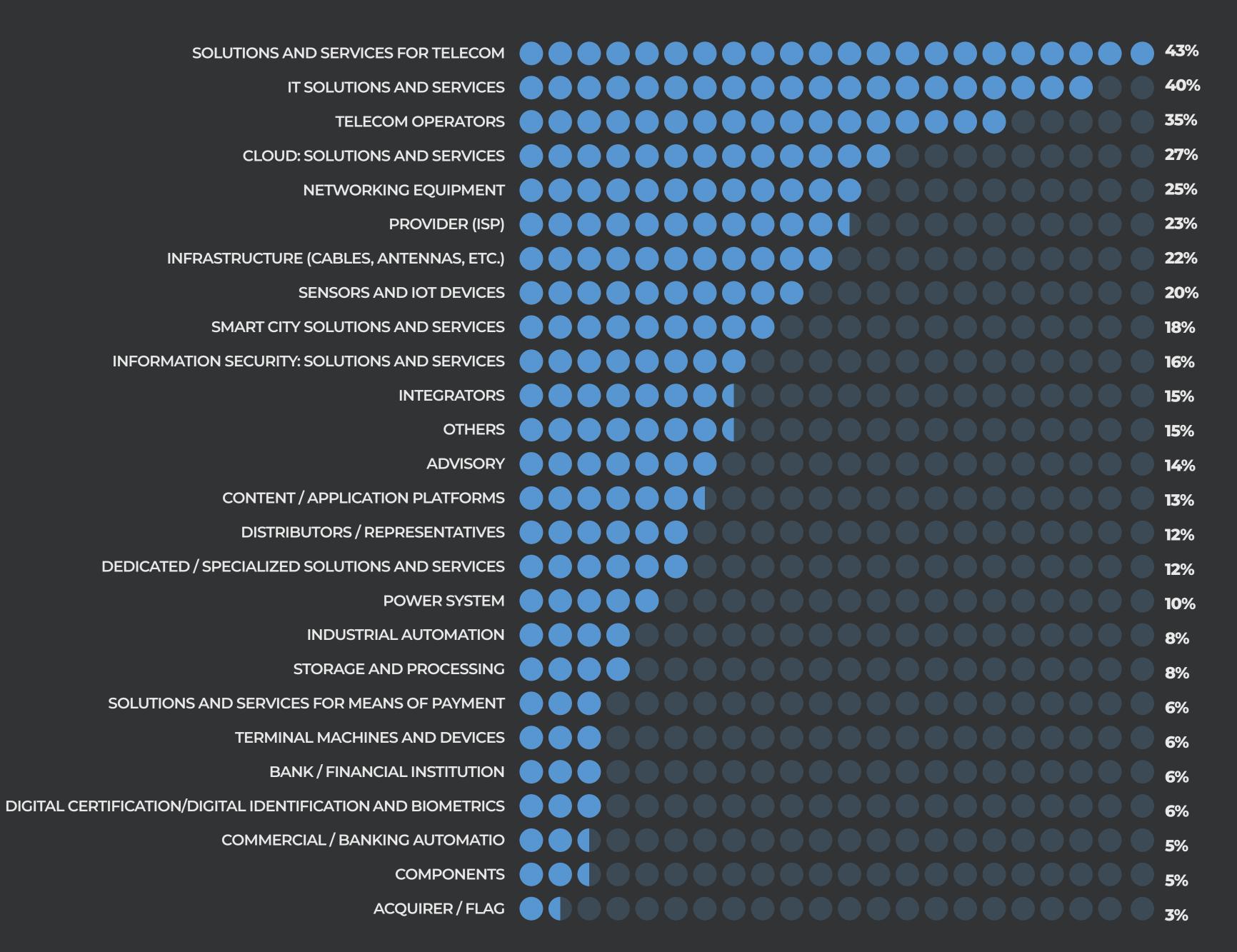
POSITION

MANAGER/EXECUTIVE COORDINATOR/ANALYST/SUPERVISOR DIRECTOR C-LEVEL / PRESIDENT ENGINEER OWNER/PARTNER PRESS

ACTIVITY

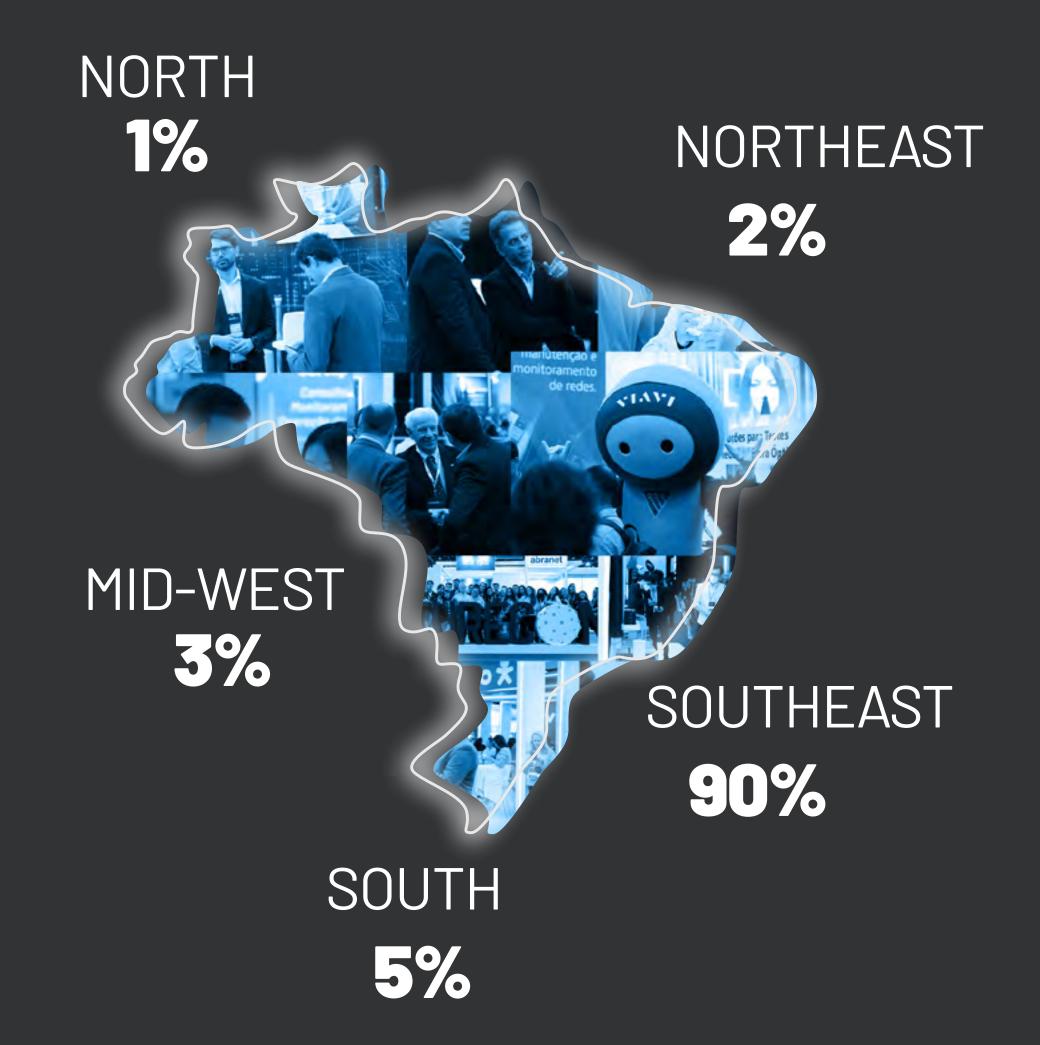
TELECOM OPERATORS/ SERVICE PROVIDERS
TECHNOLOGY INDUSTRY (TELECOM, IT) 329
IT/TECHNOLOGY SOLUTIONS 139
AGRO/INDUSTRY/HEALTH 6%
INFRASTRUCTURE / CONSTRUCTION 6%
FINANCIAL INST. / PAYMENT METHODS 4%
RETAIL / ECOMMERCE / LOGISTICS 3%
GOVERNMENT/GOVERNMENT AGENCIES/ REGULATORY AGENCIES
ADVISORY 2%
UTILITIES (OIL, GAS, SANITATION, ENERGY ROAD, ETC.)
TEACHING INSTITUTION
ASSOCIATION / TRADE UNION / CLASS ENTITY

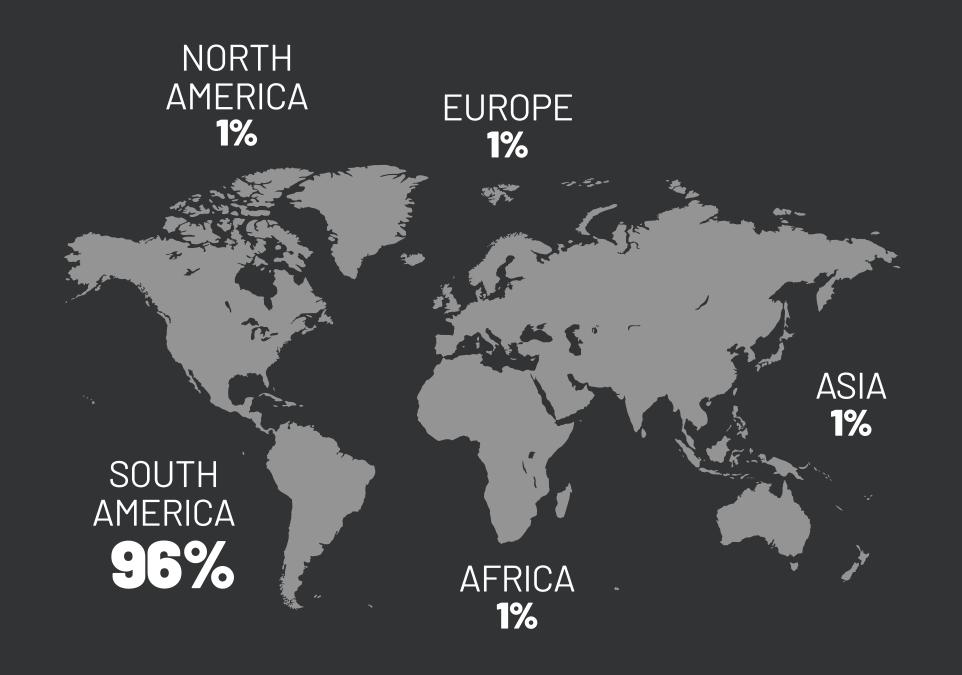
WHAT DO VISITORS LOOK FOR AT THE EVENT?



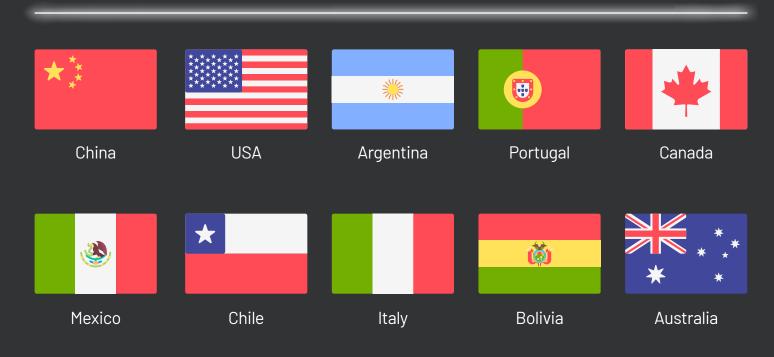


Brazil - Regions





TOP 10 COUNTRIES









Solutions and Services in IT and Telecom

- · Solutions and Services for Rural and Industrial Connectivity
- · Dedicated / Specialized / Mission Critical Solutions and Services
- · Solutions and Services for Smart Cities
- Telecom Operators and Service Providers
 - · Consulting in Technology, Engineering, Market and Vertical Solutions
 - · Entrepreneurs / Startups / Academy / ICTs / Innovation Hubs / Development Institutions
 - Equipment, Machinery and Terminal Devices
 - · Components, Sensors and IoT Devices
 - · Measurement and Monitoring Equipment and Instruments
 - · Network Equipment and Systems (containers, towers, cables, antennas, etc.)
 - · Network and Infrastructure Integrators (civil and electrical works)

 - Power Systems and Auxiliary Systems
 - · Cloud Provider (ISP): Solutions and Services
 - · Storage and Processing Systems
 - · Content Platforms / Applications / "as a Service" Models
 - · Digital Certification / Digital Identification and Biometrics
 - · Financial Institution / Bank / Acquirer / Flag
 - · Industrial / Commercial / Banking Automation
 - · Solutions and Services for means of payment
 - · Information Security: Solutions and Services
 - · Distributors / Representatives / Value-Added Resellers (VARs)

Futurecom 2022 represented an important opportunity for us to show Embratel's position as an enabler of the digital infrastructure that will bring 5G to companies and governments. The various use cases using 5G that we demonstrated during the event already indicate in practice examples of how technology supports innovation and enhances new business models in areas such as health, industry, smart cities and education, in an important process of technological, economic and social evolution for Brazil.

Marcello Miguel, Executive Director of Marketing and Business at Embratel

"At Futurecom 2022 we were able to meet in person with our customers and partners again. It was a great opportunity to discuss how the industry is shaping up to provide connectivity more efficiently and create more productive industries.

Diana Coll, Marketing and Communications Director, Nokia Latin America

Futurecom has once again proved to be extremely relevant and innovative, presenting the main trends of the technology, media and telecommunications industry around the world. The content, presented by renowned executives from around the world, has helped participating companies and visitors to know how to make the most of each innovation. It was an excellent opportunity to reflect on challenges and solutions related to the future of digital transformation, connectivity and 5G in all sector of the market.

Matheus Rodrigues, TMT (technology, media and telecommunications) partner at Deloitte

"O Futurecom 2022 foi um momento especial para todos nós da Huawei Brasil. Tivemos uma excelente visitação no nosso estande e no 5G Truck, nossos dois principais sites no evento. Percebemos que os visitantes - nossos clientes, parceiros, gestores, profissionais de TI, estudantes, jornalistas - buscaram com afinco informações sobre as tecnologias 5G do portfólio da Huawei, além de debater os desafios importantes no atual momento, como a expansão da infraestrutura 5G e a inclusão digital no país. A nova tecnologia móvel tem potencial para gerar muitas oportunidades de negócios ve a feira mostrou que esse será o cenário nos próximos meses."

Atilio Rulli, vice-presidente de Relações Públicas da Huawei América Latina e Caribe.

Futurecom, as always, presented the main technology trends at a time when 5G is a game changer for the entire value chain to gain performance in the market. We at Watch Brasil have had a very positive experience. We received, in addition to the large players, a surprising number of small and medium-sized ISPs looking for added value service. This is a great scenario and demonstrates that everyone is looking for a differential.

André Santini, marketing director at Watch Brasil



After a pandemic period, participating in an event like Futurecom, for us at JBQ.Global, was extremely important, since we chose this place to launch two major brands within our group: Adaga and Anggle. It was a very constructive event, where we made great contacts and incredible face to face connections. We were able to present solutions and services aligned to the future of digital transformation and innovation. The organization was amazing, congratulations on the service, for all the result we had, we considered renewing the partnership with Futurecom for 2023.

JB Queiroz Filho, CEO of the JBQ.Global group

The opening of TBNet, TecBan's Telecom operator, with its own booth at Futurecom exceeded expectations. The company was visited by potential customers interested in the solutions, especially LinkBooster, which provides redundant connection with high availability rates and fast deployment, and Wi-Fi Hub, which enables Wi-Fi hotspot service in areas of interest to the client with a customized portal for customer registration when logging in. "In addition, we presented a case with Santander, with which we carried out an effective installation of our solutions, during the pandemic and gave your feedback on the benefit in daily operations. We are very pleased with our participation in the event and look forward to returning next year.

Alexandre Coelho, executive manager of TBNet

This year, DPR's participation in Futurecom was all about working continually to serve our customers. Once again, our booth was one of the most visited at the event! The results were fantastic, and we entered into very important partnerships and sales with large customers. We apply several promotions to close new deals. I thank the entire DPR Marketing team involved in this successful project and our commercial team that supported us and served our customers with excellence! Congratulations Futurecom for the event!

Marco Silva, commercial director of DPR

FUTUREC

IN THE MEDIA





Valor Econômico 25/10/2022



UOL - 20/10/2022



Baguete – 18/10/2022



Exame 18/10/2022



InfoMoney - 20/10/2022



Estadão -19/10/2022



Valor Econômico 19/10/2022



Correio Brasiliense – 19/10/2022



Valor Econômico – 18/10/2022

FUTUREC

IN THE MEDIA





CONEXÃO GLOBONEWS – 18/10/2022 GLOBONEWS



TARDE BANDNEWS – 19/10/2022 BANDNEWS



MANHÃ BANDNEWS – 19/10/2022 BANDNEWS



JORNAL HOJE – 19/10/2022 TV GLOBO

FUTUREC M IN THE MEDIA





NEWSLETTERS

100 Campaigns sent+ 3000 unique clicks



PROGRAMMATIC MEDIA

- + 6 million impressions
- + 28,000 clicks



GOOGLE ADS

- **+ 258,000** impressions
- + **25,000** clicks



META

- + 10 million impressions
- **+ 34,000** clicks

SOCIAL MEDIA

40,000 total followers



+ 10,000 occurrences in search results in the week after the event



+ 180 exclusive articles for the Futurecom digital channel

FUTURECOM - MEDIA

+ 100 miscellaneous news on websites, newspapers, magazines and radio and TV programs

RADIO

300 inserts

(*PÁDIO BANDEIRANTES DI AV EM BAND NEWS EM BAND DI AV)

ADVERTISEMENTS

30 ads in partner magazines and websites

SPONSORS

PREMIUM



















Deloitte.



DIAMOND











MASTER































STANDART

















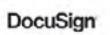








































































SUPPORTERS AND PARTNERS























































































OFICIAL MEDIA











FUTURECOM23

SAVETHE DATE









03-05 OCTOBER 2023

São Paulo Expo

SÃO PAULO - BRAZIL

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Promotion and Organization

